

Curriculum Vitae

Martin G. Kocher

11.12.2020

CURRENT FULL APPOINTMENTS

Director, Institute for Advanced Studies (Institut für Höhere Studien), Vienna
Josefstaedter Str. 39, 1080 Vienna, Austria
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Full Professor, Department of Economics, University of Vienna
Oskar-Morgenstern-Platz 1, 1090 Vienna, Austria
martin.kocher(at)univie.ac.at

President, Austrian Fiscal Advisory Council (Fiskalrat), Vienna
c/o Oesterreichische Nationalbank, Otto-Wagner-Platz 3, 1090 Vienna, Austria
office(at)fiskalrat.at

Chairman, Statistics Council (Statistikrat), Vienna
Statistik Austria, Guglgasse 13, 1110 Vienna, Austria

Twitter: @MagratheanTimes

Instagram: magrathean13

PROFESSIONAL EXPERIENCE AND APPOINTMENTS

2018 – present	Head of the Competence Center for Behavioral Economics “Insight Austria”, Institute for Advanced Studies (IHS – Institut für Höhere Studien), Vienna
2017 – present	Full Professor, Behavioral Economics and Economic Policy, Department of Economics, University of Vienna
2017 – present	Co-Director, Vienna Center for Experimental Economics (VCEE), U Vienna
2016 – present	Director, Institute for Advanced Studies (IHS – Institut für Höhere Studien), Vienna
2011 – present	Affiliate (Visiting) Professor, Department of Economics, University of Gothenburg
2011 – 2017	Chair Professor (W3), Seminar of Behavioral and Experimental Economics, Department of Economics, University of Munich
2011 – 2017	Director, Munich Experimental Laboratory for Economic and Social Sciences (MELESSA)
2014 – 2016	Adjunct Professor, School of Economics and Finance, Queensland University of Technology, Brisbane
2012 – 2013	Head of Department (Dean and Department Director), Department of Economics, University of Munich
2010	Full Professor of Behavioral and Experimental Economics, School of Economics, University of East Anglia
2009 – 2010, 2011	Dean of Studies, Department of Economics, University of Munich
2007 – 2010	Substituting Professor (W3-Vertretungsprofessor), Department of Economics, University of Munich
2005 – 2007	Experienced Researcher, Marie Curie Research and Training Network ENABLE, at CREED, University of Amsterdam
2004 – 2010	Assistant Professor, Institute of Public Finance and Center for Experimental Economics, University of Innsbruck (partly on unpaid leave)
1998 – 2004	Research and Teaching Assistant, Institute of Public Finance and Center for Experimental Economics, University of Innsbruck

ACADEMIC EDUCATION

2007	Habilitation (venia legendi) in Economics, University of Innsbruck
2002	Doctoral degree in Economics, University of Innsbruck (passed with distinction; supervisors: Manfred Gantner and Gottfried Tappeiner)
1998	Master degree in Economics, University of Innsbruck
1993 – 1998	Study of Economics and Political Sciences, University of Innsbruck

AWARDS, HONORS, APPOINTMENTS

2021 – present	Member of the Strategic Board, alpha Foundation, Austria
2020 – present	President of the Austrian Fiscal Advisory Council (Fiskalrat)
2020 – present	Member of the Austrian Financial Market Stability Board (Finanzmarktstabilitätsgremium)
2020 – present	Chairman of the Statistics Council (Statistikrat), Austria
2020 – present	Member, Executive Committee, Economic Science Association
2019 – present	Expert Member Alterssicherungskommission, Austria
2019	Trend-Ranking of influential Austrians in civil society (science and NGOs): rank 8
2017, 2018, 2019	Die Presse-Ranking of most influential economists in Austria: rank 3 (2017), rank 4 (2018), rank 2 (2019)
2017 – present	Member Executive Committee, Nationalökonomische Gesellschaft, Austria
2016 – 2017	Member, Expert Council on Behavioral Economics, Federal Ministry for Families and Youth, Vienna
2015 – 2018	Member Executive Committee, International Association for Research in Economic Psychology
2013	Handelsblatt-Ranking of German speaking economists around the world according to research strength, under the age of 40: rank 12
2013	Frankfurter Allgemeine Zeitung-Ranking of most influential economists in the German speaking world: rank 38
2013 – 2014	Senior Researcher in Residence, Center for Advanced Studies, U Munich
2013 – 2017	Member Executive Board, Munich Risk and Insurance Center
2012 – present	Member Scientific Committee of the Liechtenstein-Institute
2012 – 2015	Member of the Board, Volkswirte Alumni Club
2012 – present	Member of the Sozialwissenschaftlicher Ausschuss, Verein für Socialpolitik
2011 – present	CESifo Research Fellow, Munich
2013	Bavarian Teaching Excellence Award
2009 – present	Research Fellow, National Centre for Econometric Research, Australia
2007 – present	Member of the Scientific Advisory Board of the European Forum Alpbach (EFA) and the EFA Economic Symposium
2006 – 2007	Research Fellow, Tinbergen Institute (Netherlands)
2000 – 2006	Member of the Council of the European Forum Alpbach
2003	Prize of the City of Innsbruck for Scientific Research
2003	Prize of the Principality of Liechtenstein for Scientific Research

EDITOR

Co-Editor *Perspektiven der Wirtschaftspolitik* (2021-date)
Co-Editor-in-chief of the *Journal of Economic Psychology* (2015-2018)
Co-Editor-in-chief of *Homo Oeconomicus* (2016-2018)
Associate Editor of the *Journal of Behavioral and Experimental Economics* (2013-date)
Associate Editor of the *Journal of Economic Psychology* (2008-2015)

ACADEMIC ADMINISTRATION AND MANAGEMENT

- Member of the Senate of the University of Munich (2013-2015)
- Member of the Tuition Fee Allocation Committee (2013-2017)
- Deputy Chairman of the Economics Research Ethics Committee, University of Munich (2012-2017)
- Member of the University Research Ethics Committee and Chairman of the Economics Research Ethics Committee, University of East Anglia (2010)
- Deputy Research Director, School of Economics, University of East Anglia (2010)
- Member of the Department Directorate, Department of Economics, University of Munich (2009-2010, 2011-2014)
- Member of the (Academic) Senate of the University of Innsbruck (1998-2000)
- Board Member of the Munich Experimental Laboratory for Economic and Social Sciences (MELESSA) (2008-2010)
- Director of the research priority program “Experimental Economics and Applied Game Theory”, including the experimental laboratory, University of Innsbruck (2004-2007)

OTHER

Language knowledge: German (native), English, Dutch (basic), French (basic), Russian (basic)
Date of birth: 13 September 1973 (Altenmarkt/Zauchensee, Salzburg)
Marital status: married
Nationality: Austrian

List of Publications and Professional Activities

Martin G. Kocher

11.12.2020

OVERVIEW

NO. OF CITATIONS (GOOGLE SCHOLAR): > 6,800; HIRSCH-INDEX GOOGLE SCHOLAR: 37; HIRSCH-INDEX WEBOFSCIENCE: 24

SELECTED PAPERS IN INTERNATIONAL JOURNALS

- [13] Kocher, M., Lucks, K., Schindler, D. (2019). Unleashing animal spirits – Self-control and overpricing in experimental asset markets. **Review of Financial Studies** 32(6): 2149-2178.
- [12] Kocher, M., Schudy, S., Spantig, L. (2018). I lie? We lie! Why? Experimental evidence on a dishonesty shift in groups. **Management Science** 64(9): 3995-4008.
- [11] Aydogan, G., Jobst, A., D'Ardenne, K., Müller, N., Kocher, M. (2017). The detrimental effects of oxytocin-induced conformity on dishonesty in competition. **Psychological Science** 28(6): 751-759.
- [10] Grolleau, G., Kocher, M., Sutan, A. (2016). Cheating and loss aversion: do people lie more to avoid a loss? **Management Science**, 62(12): 3428-3438.
- [9] Güth, W., Kocher, M. (2014). More than thirty years of ultimatum bargaining experiments: Motives, variations, and a survey of the recent literature. **Journal of Economic Behavior and Organization** 108: 396-409.
- [8] Kocher, M., Pahlke, J., Trautmann, S. (2013). Tempus fugit: Time pressure in risky decisions. **Management Science** 59(10): 2380-2391.
- [7] Sutter, M., Kocher, M., Glätzle-Rützler, D., Trautmann, S. (2013). Impatience and uncertainty: experimental decisions predict adolescents' field behavior. **American Economic Review** 103(1): 510-531.
- [6] Kocher, M., Lenz, V., Sutter, M. (2012). Psychological pressure in competitive environments: New evidence from randomized natural experiments. **Management Science** 58(8): 1585-1591.
- [5] Kugler, T., Kausel, E., Kocher, M. (2012). Are groups more rational than individuals? A review of interactive decision making in groups. **WIREs Cognitive Science** 3(4): 471-482.
- [4] Sutter, M., Haigner, S., Kocher, M. (2010). Choosing the stick or the carrot? Endogenous institutional choice in social dilemma situations. **Review of Economic Studies** 77(4): 1540-1566. [among the 10 most cited papers in ReStud 2009-2012]
- [3] Sutter, M., Kocher, M. (2007). Trust and trustworthiness across different age groups. **Games and Economic Behavior** 59(2): 364-382. [among the three most cited papers by Research Fellows of the Tinbergen Institute 2007-2012]
- [2] Kocher, M., Sutter, M. (2005). The decision maker matters. Individual versus team behavior in experimental beauty-contest games. **Economic Journal** 115(1): 200-223.¹
- [1] Kocher, M., Sutter, M. (2001). The institutional concentration of authors in top journals of economics during the last two decades. **Economic Journal** 111(2): F405-421.

OTHER PEER-REVIEWED PAPERS IN INTERNATIONAL JOURNALS

- [50] Furtner, N., Kocher, M., Martinsson, P., Matzat, D., Wollbrant C. (2020). Gender and cooperative preferences. **Journal of Economic Behavior and Organization**, forthcoming.
- [49] Kocher, M., Krawczyk, M., Le Lec, F. (2020). Sharing or gambling? On risk attitudes in social contexts. **Experimental Economics**, forthcoming.
- [48] Guber, R., Kocher, M., Winter, J. (2020). Does having insurance change individuals' self-confidence? **Journal of Risk and Insurance**, forthcoming.
- [47] Karagözoğlu, E., Kocher, M. (2019). Bargaining under time pressure from deadlines. **Experimental Economics** 22(2): 419-440.
- [46] Kocher, M., Schindler, D., Trautmann, S., Xu, Y. (2019). Risk, time pressure, and selection effects. **Experimental Economics** 22(1): 216-246.
- [45] Alem, Y., Eggert, H., Kocher, M., Ruhinduka, R. (2018). Why (field) experiments on unethical behavior are important: Comparing stated and revealed behavior. **Journal of Economic Behavior and Organization** 156: 71-85.
- [44] Aydogan, G., Jobst, A., Loy, F., Dehning, S., Zill, P., Müller, N., Kocher, M. (2018). The effect of oxytocin on group formation and strategic thinking in men. **Hormones and Behavior** 100: 100-106.
- [43] Sutter, M., Feri, F., Kocher, M., Martinsson, P., Nordblom, K., Glätzle-Rützler, D. (2018). Social preferences in childhood and adolescence. A large-scale experiment to estimate primary and secondary motivations. **Journal of Economic Behavior and Organization** 146: 16-30.
- [42] Kocher, M., Lahno, A. M., Trautmann, S. T. (2018). Ambiguity aversion is not universal. **European Economic Review** 101: 268-283.
- [41] Kocher, M., Tan, F., Yu, J. (2018). Providing global public goods: Electoral delegation and cooperation. **Economic Inquiry** 56(1): 381-397.

¹ Reprinted in: Sadrieh, A., Weimann, J. (2008, eds.). *Experimental economics in Germany, Austria and Switzerland*, Metropolis Verlag, Marburg: 55-80.

- [40] Aydogan, G. Furtner, N., Jobst, A., Kern, B., Müller, N., Kocher, M. (2017). Oxytocin promotes altruistic punishment. **Social Cognitive and Affective Neuroscience (SCAN)** 12(11): 1740-1747.
- [39] Kocher, M., Martinsson, P., Schindler, D. (2017). Overpricing and stake size: On the robustness of results from experimental asset markets. **Economics Letters** 154: 101-104.
- [38] Kocher, M., Martinsson, P., Myrseth, K., Wollbrant, C. (2017). Strong, bold and kind: Self-control and cooperation in social dilemmas. **Experimental Economics**, 20(1): 44-69.
- [37] Kocher, M., Poulsen, O., Zizzo, D. (2017). Social preferences, accountability, and wage bargaining. **Social Choice and Welfare** 48(3): 659-678.
- [36] Kocher, M., Martinsson, P., Wang, X. (2016). Is there a hidden cost of imposing a minimum contribution level for public good contributions? **Journal of Economic Psychology** 56: 74-84.
- [35] Kocher, M., Matzat, D. (2016). Preferences over punishment and reward mechanisms in social dilemmas. **Journal of Institutional and Theoretical Economics** 172(1): 163-194.
- [34] Kocher, M., Martinsson, P., Matzat, D., Wollbrant C. (2015). The role of beliefs, trust, and risk in contributions to a public good. **Journal of Economic Psychology** 51: 236-244.
- [33] Kocher, M., Pahlke, J., Trautmann, S. (2015). An experimental study of precautionary bidding. **European Economic Review** 78(1): 27-38.
- [32] Balafoutas, L., Kerschbamer, R., Kocher, M., Sutter, M. (2014). Revealed distributional preferences: individuals vs. teams. **Journal of Economic Behavior and Organization** 108: 319-330.
- [31] Van Damme, E., Binmore, K., Roth, A. et al. (2014). How Werner Güth's ultimatum game shaped our understanding of social behavior. **Journal of Economic Behavior and Organization** 108: 292-318.
- [30] Kocher, M., Krawczyk, M., van Winden, F. (2014). Let me dream on! Anticipatory emotions and preferences for timing in lotteries. **Journal of Economic Behavior and Organization** 98: 29-40.
- [29] Kocher, M., Sutter, M., Wakolbinger, F. (2014). Social learning in beauty-contest games. **Southern Economic Journal** 80(3): 586-613.
- [28] Balafoutas, L., Kocher, M., Putterman, L., Sutter, M. (2013). Equality, equity, or incentives: an experiment. **European Economic Review** 60(1): 32-51.
- [27] Heinemann, F., Kocher, M. (2013). Tax compliance under tax regime changes. **International Tax and Public Finance** 20(2): 225-246.
- [26] Kocher, M., Pogrebna, G., Sutter, M. (2013). Other-regarding preferences and management styles. **Journal of Economic Behavior and Organization** 88(1): 109-132.
- [25] Kocher, M., Trautmann, S. (2013). Selection in auctions for risky and ambiguous prospects. **Economic Inquiry** 51(1): 882-895.
- [24] Dittrich, D., Güth, W., Kocher, M., Pezanis-Christou, P. (2012). Loss aversion and learning to bid. **Economica** 79(314): 226–257.
- [23] Kocher, M., Martinsson, P., Visser, M. (2012). Social background, cooperative behavior, and norm enforcement. **Journal of Economic Behavior and Organization** 81(2): 341–354.
- [22] Angelova, V., Güth, W., Kocher, M. (2012). Co-employment of permanently and temporarily employed agents. **Labour Economics** 19(1): 48-58.
- [21] Sutter, M., Bosman, R., Kocher, M., van Winden, F. (2009). Gender pairing in bargaining. Beware the same sex! **Experimental Economics** 12(3): 318-331.
- [20] Sutter, M., Kocher, M., Strauß, S. (2009). Individuals and teams in UMTS-license auctions. **Oxford Economic Papers** 61(2): 380-394.
- [19] Luhan, W., Kocher, M., Sutter, M. (2009). Group polarization in the team dictator game reconsidered. **Experimental Economics** 12(1): 26-41.
- [18] Kocher, M., Cherry, T., Kroll, S., Netzer, R., Sutter, M. (2008). Conditional cooperation on three continents. **Economics Letters** 101(3): 175-178.
- [17] Kocher, M., Martinsson, P., Visser, M. (2008). Does stake size matter for cooperation and punishment? **Economics Letters** 99(3): 508-511.
- [16] Davies, J., Kocher, M., Sutter, M. (2008). Economics research in Canada: A long-run assessment of journal publications. **Canadian Journal of Economics** 41(1): 22-45.
- [15] Kugler, T., Bornstein, G., Kocher, M., Sutter, M. (2007). Trust between individuals and groups: Groups are less trusting than individuals but just as trustworthy. **Journal of Economic Psychology** 28(6): 646-657.
- [14] Kocher, M., Sutter, M. (2007). Individual versus group behavior and the role of the decision making process in gift-exchange experiments. **Empirica** 34(1): 63-88.
- [13] Kocher, M., Strauß, S., Sutter, M. (2006). Individual or team decision-making – Causes and consequences of self-selection. **Games and Economic Behavior** 56(2): 259-270.
- [12] Kocher, M., Sutter, M. (2006). Time is money – Time pressure, incentives, and the quality of decision making. **Journal of Economic Behavior and Organization** 61(3): 375-392.
- [11] Kocher, M., Luptacik, M., Sutter, M. (2006). Measuring productivity of research in economics. A cross-country study using DEA. **Socio-Economic Planning Sciences** 40(4): 314-332.
- [10] Sutter, M., Kocher, M. (2004). Patterns of co-authorship among economics department in the U.S. **Applied Economics** 36(4): 327-334.
- [9] Haas, D., Kocher, M., Sutter, M. (2004). Measuring efficiency of German football teams by Data Envelopment Analysis. **Central European Journal of Operations Research** 12(3): 251-268.
- [8] Sutter, M., Kocher, M. (2004). Favoritism of agents – The case of referees' home bias. **Journal of Economic Psychology** 25(4): 461-469.
- [7] Huber, G., Kocher, M., Sutter, M. (2003). Government strength, power dispersion in governments and budget deficits in OECD-countries. A voting power approach. **Public Choice** 116(3-4): 333-350.
- [6] Sutter, M., Kocher, M., Strauß, S. (2003). Bargaining under time pressure in an experimental ultimatum game. **Economics Letters** 81(3): 341-347.

- [5] Kocher, M., Sutter, M. (2002). Lack of standardization in informetric research: Reply. **Scientometrics** 55(2): 329-331.
- [4] Sutter, M., Kocher, M., Mrcic, R. (2002). Representation and educational background of European economists in top journals of economics. **Empirica** 29(4): 275-288.
- [3] Güth, W., Kocher, M., Sutter, M. (2002). Experimental 'beauty contests' with homogeneous and heterogeneous players and with interior and boundary equilibria. **Economics Letters** 74(2): 219-228.
- [2] Sutter, M., Kocher, M. (2001). Tools for evaluating research output: Are citation-based rankings of economics journals stable? **Evaluation Review** 25(5): 555-566.
- [1] Sutter, M., Kocher, M. (2001). Power laws of research output. Evidence for journals of economics. **Scientometrics** 51(2): 405-414.

BOOKS AND CONSULTANCY REPORTS

- [14] Grosch, K., Häckl, S., Kocher, M., Bauer, C. (2020). MINT-Interesse bei Kindern steigern: Ein Feldexperiment an Volksschulen in Österreich
- [13] Kluge, J., Kocher, M., Müller, W., Zenz, H. (2020). Empfehlungen für die Gestaltung eines Tarifs für die neue Konzessionsart „Personenbeförderungsgewerbe mit Pkw – Taxi“ im Bundesland Wien.
- [12] Walter, A., Gangl, K., Sonntag, A., Kocher, M. (2019). Verhaltensökonomische Maßnahmen für mehr Sauberkeit im Gemeindebau.
- [11] Kluge, J., Kocher, M., Sonntag, A. (2019). Evaluierung der Grundstückswertverordnung (gem. § 3 Abs. 3 Gr WV).
- [10] Häckl, S., Kocher, M., Sonntag, A., Spitzer, F. (2019). Pensionsreformansätze aus verhaltensökonomischer Sicht.
- [9] Grosch, K., Kocher, M., Sonntag, A. (2018). Wettbewerbsfähigkeit des Standortes Österreich. Eine verhaltensökonomische Perspektive. Studie im Auftrag der Industriellenvereinigung.
- [8] Kocher, M., Scherrer, J., Bauer, C., Gatter, K., Sonntag, A., Czipionka, T. (2017). Rauchen bei Jugendlichen. Verhaltensökonomisch basierte Maßnahmenevaluation. Studie im Auftrag des Bundesministeriums für Jugend und Familie.
- [7] Kocher, M., Schnabl, A., Kluge, J., Lappöhn, S., Zenz, H. (2017). Auswirkungen von Förderungen von Eigenbeiträgen in die betriebliche Altersvorsorge Effekte für die Berechtigten, die Volkswirtschaft und den öffentlichen Finanzhaushalt. Studie im Auftrag des Fachverbands der Pensionskassen.
- [6] Heinemann, F., Hennighausen, T., Traut-Mattausch, E., Kocher, M., Jonas, E., Frey, D., (2011). Gerechtigkeitswahrnehmung von Steuer- und Sozialsystemen. Consultancy Report for Bundesministerium der Finanzen, Germany. Nomos: Baden-Baden.
- [5] Kocher (2004). Abschätzung der fiskalischen Effekte des geplanten Kongresszentrums Kitzbühel bzw. des damit verbundenen Kongresstourismus auf die Stadtgemeinde Kitzbühel. Consultancy Report for Kitzbühel-Tourismus.
- [4] Kocher (2003). Very small countries: Economic success against all odds. Liechtenstein - Politische Schriften, Band 35, Verlag der LAG, Schaan. (Dissertation)
- [3] Gantner, M., Boor, A., Kocher, M. (2000). Arbeitslosigkeit in Liechtenstein. Consultancy Report for the Government of Liechtenstein.
- [2] Gantner, M., Boor, A., Kocher, M. (2000). Einführung einer leistungsabhängigen Schwerverkehrsabgabe im Fürstentum Liechtenstein. Consultancy Report for the Government of Liechtenstein.
- [1] Kocher, M. (1998). Regionale Integration als Büchse der Pandora? Ein wohlfahrts- und politökonomischer Vergleich von Regionalismus und Multilateralismus auf dem Weg zum Freihandel. Master Thesis – University of Innsbruck.

REVISE AND RESUBMIT AT INTERNATIONAL JOURNALS

- [1] Fochmann, M., Kocher, M., Müller, N., Wolf, N. (2019). Dishonesty and risk-taking: Compliance decisions of individuals and groups. **Journal of Economic Behavior and Organization**.

SUBMITTED

- [6] Schürz, S., Alem, Y., Kocher, M., Carlsson, F., Lindahl, M. (2020). Distributional preferences in adolescent peer networks. IHS Working Paper.
- [5] Deversi, M., Kocher, M., Schwieren, C. (2020). Cooperation in a company: A large-scale experiment. IHS Working Paper.
- [4] Yu, J., Kocher, M. (2020). Leading by example in a public goods experiment with benefit heterogeneity. IHS Working Paper.
- [3] Angelova, V., Güth, W., Kocher, M. (2019). Leadership in a public goods experiment with permanent and temporary members.
- [2] Felfe, C., Kocher, M., Rainer, H., Saurer, J., Siedler, T. (2018). More opportunity, more cooperation? The behavioral effects of birthright citizenship on immigrant youth. CESifo Working Paper No. 6991.
- [1] Björk, L., Kocher, M., Martinsson, P., Nam Khanh, P. (2018). Cooperation under risk and ambiguity.

PAPERS IN NON-REFEREED JOURNALS, SERIES AND BOOK CHAPTERS

- [61] Kocher, M., Steiner, M. (2020). Kosten von Schulschließungen zur Pandemiebekämpfung. IHS Policy Brief 20.
- [60] Bittschi, B., Fortin, I., Grozea-Helmenstein, D., Hlouskova, J.; Hofer, H., Koch, S., Kocher, M., Kunst, R., Reiter, M., Sellner, R., Weyerstr. K. (2020). Prognose der österreichischen Wirtschaft 2020-2021: Zögerliche Erholung von der COVID-19-Krise. *Wirtschaftsprognose / Economic Forecast* 114.

- [59] Kocher, M., Muny, F. (2020) OECD- Bericht „Pension Markets in Focus 2019“: Schlussfolgerungen für Österreich. IHS Policy Brief 19.
- [58] Bittschi, B., Fortin, I., Grozea-Helmenstein, D., Hlouskova, J., Hofer, H., Koch, S., Kocher, M., Kunst, R., Reiter, M., Sellner, R., Weyerstrass, K. (2020). Prognose der österreichischen Wirtschaft 2020-2024: Hohe Unsicherheit und mäßiges Wachstum durch die Corona-Krise. *Wirtschaftsprognose / Economic Forecast* 113.
- [57] Karmasin, S., Gangl, K., Walter, A., Spitzer, F., Kocher, M. (2020). Das neue Retro? Österreich nach der Corona-Krise - wie sich unser Land verändern wird. Mimeo.
- [56] Bittschi, B., Fortin, I., Grozea-Helmenstein, D., Hlouskova, J., Hofer, H., Koch, S., Kocher, M., Kunst, R., Reiter, M., Sellner, R., Weyerstrass, K. (2020). Prognose der österreichischen Wirtschaft 2020-2021: COVID-19-bedingte Rezession erfordert außergewöhnliche wirtschaftspolitische Anstrengungen. *Wirtschaftsprognose / Economic Forecast* 112.
- [55] Czypionka, T., Kocher, M., Schnabl, A. (2020). Österreichs Wirtschaft in der Corona-Pandemie, **Perspektiven der Wirtschaftspolitik**, 21(3), 280-289.
- [54] Kocher, M., Weyerstrass, K. (2020). Coronavirus stellt nationale und internationale Wirtschaftspolitik vor große Herausforderungen. Wien, ÖGfE Policy Brief 11/2020.
- [53] Sutter, M., Kocher, M., Praxmarer, M. (2020). Team decision making. *Handbook of Labor, Human Resources and Population Economics*, forthcoming.
- [52] Bittschi, B., Fortin, I., Grozea-Helmenstein, D., Hlouskova, J., Hofer, H., Koch, S., Kocher, M., Kunst, R., Reiter, M., Sellner, R., Weyerstrass, K. (2020) Coronavirus führt zu Rezession in Österreich. *Wirtschaftsprognose / Economic Forecast* 111.
- [51] Bittschi, B., Fortin, I., Grozea-Helmenstein, D., Hlouskova, J., Hofer, H., Koch, S., Kocher, M., Kunst, R., Reiter, M., Sellner, R., Weyerstrass, K. (2019) Prognose der österreichischen Wirtschaft 2019-2021: Allmähliche Konjunkturbelegung. *Wirtschaftsprognose / Economic Forecast* 110.
- [50] Kocher, M. (2019) Beim Überholen schaut man ja auch in den Rückspiegel. In Märk, T. Holzner, B. (eds.) *Umbrüche und Perspektiven am Beginn des 21. Jahrhunderts*. Innsbruck University Press, Innsbruck: 269-274.
- [49] Bittschi, B., Fortin, I., Grozea-Helmenstein, D., Hlouskova, J., Hofer, H., Koch, S., Kocher, M., Kunst, R., Reiter, M., Sellner, R., Weyerstrass, K. (2019) Prognose der österreichischen Wirtschaft 2019-2020: Konjunktur bleibt weltweit schwach. *Wirtschaftsprognose / Economic Forecast* 109.
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RESEARCH GRANTS (WITH A FUNDED AMOUNT \geq 100.000 € EACH)

2017 – present	Joint principal applicant, Scientist career path: An explorative analysis. (with Benno Torgler, Ali Önder, Jonathan Feinstein, Jana Gallus), ARC Discovery Grant [1 Post Doc funded]
2017 – present	Joint principal applicant, Infrastruktur für die Experimentalforschung zur Unterstützung evidenzgeleiteter Unternehmens- und Wirtschaftspolitik (with several applicants), Hochschulraum-Strukturmittel BMWFW, Vienna [laboratory and experiments funded]
2017 – present	Joint principal applicant, Using behavioral economic insights to overcome student procrastination (with Stephen Cheung, Lionel Page), ARC Discovery Grant [1 Post Doc and experiments funded]
2017 – present	Joint principal applicant, Consequences of cooperation: Linking cooperative behavior and outcomes in a large-scale experiment (with Christiane Schwieren), DFG [1 Post Doc and experiments funded]
2017 – present	Joint principal applicant: DFG Collaborative Research Center TRR 190 “Rationality and Competition: The Economic Performance of Individuals and Firms” [positions and experiments funded]
2013 – 2017	Joint principal applicant and coordinator: Investment Fund “Behavioral Risk and Insurance Group”, University of Munich [investment in lab infrastructure funded]
2013 – 2017	Joint principal applicant: International Graduate School “Evidence-based Economics” (with seven additional applicants), Universities in Bavaria [20 doctoral positions funded]
2013 – 2017	Joint principal applicant: DFG Graduate School “Microeconomic Determinants of Labor Productivity” (GRK 1928) (with seven additional applicants), University of Munich [15 doctoral positions funded]
2013 – 2014	Senior Research Fellowship, Time and economic decision making (funded by Center for Advanced Studies), University of Munich [1 Post Doc position funded]
2008 – 2010	Principal Investigator, The foundations of cooperation and endogenous institutions (LMU excellent), University of Munich [1 Post-Doc, 1 doctoral position funded]
2002 – 2008	Joint principal investigator, Center for Experimental Economics (Raiffeisen Landesbank Tirol AG; with M. Gantner and M. Sutter) [1 Post-Doc, 2 doctoral positions funded]
2003 – 2006	Principal investigator, An economic analysis of the decision-making process within groups (the Austrian National Bank) [1 doctoral position funded]

PRESENTATIONS AT CONFERENCES AND AT UNIVERSITIES

Keynotes and special lectures:

Workshop “Perspectives from Behavioral and Experimental Economics on Child Development and Education” 2013 (Aarhus) | EAPSPI Pensions Policy Committee 2019 (Vienna) | Economic Science Association Asia Pacific Meeting 2014 (Auckland) | Workshop “Taxation, Social Norms and Compliance” 2014 (Nuremberg) | Behavioral Operations Management Conference 2017 (Shenyang) | Jahrestagung Gesellschaft für Experimentelle Wirtschaftsforschung GfEW 2018 (Paderborn) | CEAR/MRIC Behavioral Insurance Workshop 2018 (Munich) | 7th eeecon lecture 2019 (Innsbruck) | 20 Jahre Rechnungshof Vorarlberg 2019 (Bregenz) | Wirtschaftsparlament 2019 (Vienna) | SABE Annual Meeting 2020 (Moscow – online)

Conferences:

American Economic Association 2010 (Atlanta) | American Risk and Insurance Association 2014 (Seattle) | Bildungsökonomischer Ausschuss - Verein für Socialpolitik 2002 (Jena), 2003 (Zürich) | Canadian Economic Association 2001 (Montreal) | EALE 2006 (Prag) | Econometric Society 2003 (Chicago), 2009 (Barcelona), 2010 (Atlanta), 2014 (Philadelphia) | Economic Science Association 2000 (Amsterdam), 2001 (Barcelona), 2002 (Boston), 2003 (Pittsburgh), 2003 (Erfurt), 2004 (Amsterdam), 2005 (Montreal), 2006 (Atlanta), 2006 (Nottingham), 2007 (Rome), 2010 (Copenhagen), 2011 (Luxembourg), 2012 (New York), 2012 (Cologne), 2013 (Tokyo), 2013 (Zurich), 2015 (Sydney), 2017 (Vienna), 2018 (Brisbane), 2019 (Vancouver), 2019 (Dijon) | European Economic Association 2001 (Lausanne), 2004 (Madrid), 2005 (Amsterdam), 2009 (Barcelona), 2010 (Glasgow) | Game Theory Society 2004 (Marseille), 2008 (Chicago) | IAREP/SABE 2006 (Paris), 2010 (Cologne), 2015 (Sibiu), 2016 (Wageningen), 2017 (Tel Aviv), 2018 (London) | IIPF 2002 (Helsinki) | INEM 2015 (Cape Town) | ICSD 2019 (Sedona) | Nationalökonomische Gesellschaft 2002 (Wien), 2003 (Klagenfurt), 2005 (Innsbruck) | Public Choice Society 2001 (Paris), 2002 (Belgirate), 2003 (Nashville), 2004 (Baltimore), 2004 (Berlin), 2005 (New Orleans), 2007 (Amsterdam), 2009 (Las Vegas) | Risk Theory Society 2015 (Cornell, Ithaca) | Royal Economic Society 2000 (St. Andrews), 2003 (Warwick), 2004 (Swansea), 2006 (Nottingham), 2007 (Warwick) | Social Dilemma Conference 2015 (Brown U, Providence) | Sozialwissenschaftlicher Ausschuss – Verein für Socialpolitik 2006 (Magdeburg), 2008 (Frankfurt), 2019 (Essen) | SPUDM 2005 (Stockholm), 2007 (Warsaw) | Verein für Socialpolitik 2002

(Innsbruck), 2003 (Zürich), 2006 (Bayreuth), 2007 (Munich), 2013 (Düsseldorf), 2020 (online) | Western Economic Association 2002 (Seattle).

Symposia, workshops, seminar presentations at universities:

68° North Conference on Behavioral Economics 2017 (Svolvær) | Arne Ryde Symposium on Experimental Economics 2000 (Lund) | BEAT Workshop, Beijing 2019 | BEGG Workshop, Gothenburg 2016 | Bilkent University, Ankara 2014 | California State University at Sacramento 2005 | CATIE (Turrialba) 2014 | Center for Advanced Studies, EURAC (Bolzano) 2018 | Center for Small State Studies 2004 (Reykjavik) | CERGE-EI Prague 2017 | CESifo Research Area Conference in Behavioral Economics 2012, 2015, 2017 (Munich) | CESifo Research Area Conference in Economics of Education 2020 (online) | Colorado State University 2008 (Fort Collins) | DIW Berlin (2012) | EEG Inaugural Conference 2018 (Bonn) | ENABLE Symposium 2006 (Amsterdam), 2007 (Zurich) | ENABLE Workshop 2007 (Mannheim) | Ernst Strüngmann Forum 2011 (Frankfurt) | ESI Spring Workshop 2007, 2008 (Jena) | ETH Zurich 2015, 2019 | EWEBE 2008 (Innsbruck), 2009 (Barcelona), 2011 (Munich), 2013 (Frankfurt), 2014 (London), 2016 (Cologne), 2017 (Bologna), 2018 (Tilburg), 2019 (Lyon) | Fachreferententagung Wirtschaftswissenschaften 2010 (Vienna) | FAIR Choice Lab 2017 (Bergen) | Finanzmarktaufsicht 2018 (Vienna) | Florence Workshop on Behavioral and Experimental Economics 2013 (Florence) | Frankfurt School of Finance and Management 2014 | GATE, CNRS, Lyon 2009, 2015, 2019 | Georgetown University, Campus Doha 2013 | IMEBE 2008 (Alicante), 2009 (Granada), 2011 (Barcelona) | JITE Workshop "Beyond Privacy" 2015 (Edinburgh) | Kleinststaaten-Symposium 2003 (St. Gallen) | Liechtenstein-Institut 2001, 2003 | Max-Planck-Institute for Economics Jena 2002, 2004, 2011 | Max-Planck-Institute for Research on Collective Goods Bonn 2020 | M-BEES 2009 (Maastricht) | Monash University 2012, 2016 | Morality, Incentives and Unethical Behavior Conference, UCSD 2015 | Opening Center for Decision Sciences at University of Bremen 2018 | Psychoeconomics, Zeppelin University, Friedrichshafen 2013 | Queensland University of Technology, Brisbane 2012, 2013, 2014, 2015, 2016 | Royal Melbourne Institute of Technology 2015 | School of International Studies Vienna 2018 | Science of Philanthropy Conference, University of Chicago 2013 | SFB CRC_TRR190 Workshop Berlin 2017, 2019 | Sino-German Workshop on Experimental and Behavioral Economics 2010 (Chengdu) | Sommerhochschule Universität Wien 2018 (Strobl) | Start-Preis 2007 (Vienna) | Technical University of Munich 2016 | TEPSA Pre-Presidency Conference 2018 (Vienna) | Tilburg University 2012, 2015 | Transdisciplinary Think Tank 2020 (Vienna) | University of Adelaide 2016 | University of Amsterdam 2006, 2007, 2011 (20 years CREED) | University of Arizona at Tucson 2005, 2006, 2012, 2014 | University of Auckland 2012, 2015 | University of Augsburg 2012 | University of Bamberg 2014 | University of Bayreuth 2008 | University of Bolzano 2018 | University of Bremen 2020 | University of Brussels 2011 | University of California, San Diego 2010 | University of Canterbury, Christchurch 2012 | University of Chicago 2016 | University of Cergy-Pontoise 2009 | University of Cologne 2006, 2009, 2016 | University of Copenhagen 2014 | University of Duisburg-Essen 2012 | University of East Anglia 2010, 2011, 2018 | University of Edinburgh 2007 | University of Erlangen-Nürnberg 2009, 2010 | University of Gothenburg 2005, 2006, 2009, 2011, 2012, 2013, 2019, 2020 | University of Göttingen 2007, 2011, 2012, 2016 | University of Granada 2011 | University of Grenoble 2019 | University of Hamburg 2006, 2006, 2014, 2018 | University of Hannover 2006 | University of Hawai'i 2012 | University of Heidelberg 2009, 2014 | University of Innsbruck 2000, 2002, 2004, 2008, 2014 | University of Lausanne 2009 | University of Leicester 2017 | University of Linz 2010 | University of London, Royal Holloway 2010 | University of Maastricht 2010 | University of Magdeburg 2015 | University of Mannheim 2011, 2015 | University of Melbourne 2012, 2016 | University of Michigan, Ann Arbor 2013 | University of Munich 2006, 2007, 2008, 2010 | University of Neuchâtel 2018 | University of New South Wales 2012 | University of Nottingham 2010 | University of Otago, Dunedin 2012 | University of Paderborn 2009, 2017 | University of Paris I 2017 | University of Passau 2013 | University of Portsmouth 2019 | University of Queensland, Brisbane 2015 | University of Regensburg 2012 | University of Rostock 2012 | University of Rotterdam 2006 | University of Salzburg 2014 | University of Sydney 2014, 2017 | University of Ulm 2009 | University of Vienna 2008, 2012, 2017, 2018 | University of Zurich 2007, 2019 | Victoria University Wellington 2012 | Workshop in Honor of Vernon Smith 2018 (Dijon) | Workshop on Bargaining Theory and Experiments 2016 (Ankara) | Workshop on Behavioral Public Economics 2013 (Vienna) | Workshop on Competition and Gender 2011 (Innsbruck) | Workshop on Experimental Advances in Organizational Behavior 2017 (Dijon) | Workshop on Experimental Economics 2002 (Jena) | Workshop on Incentives, Motivation and Cooperation 2013, 2015 (Stavanger) | Workshop on Policy Experiments 2014 (Helsinki) | Workshop on Prosocial Behavior 2011 (Southampton) | Workshop on Public Finance 2006 (Innsbruck) | Workshop on Reciprocity 2007 (Milan) | Workshop Theorien der Sozialpolitik auf dem Prüfstand 2015 (Darmstadt) | WU Vienna 2018 (Vienna), 2019 (Podersdorf) | Zeuthen Workshop on Behavioral Economics 2002 (Copenhagen) | ZEW 2005, 2008 (Mannheim).

For a non-scientific audience/consultancy work:

AMS Oberösterreich 2019 (Linz) | Austrian Government 2015 (Vienna) | „Austria's place in the Europe of tomorrow“ Austrian Central Bank Centenary Symposium 2018 (Vienna) | Bankenverband Österreich (Vienna) | Betriebliche Altersvorsorge 2019 (Wien) | Biologicum Almtal 2017 (Grünau) | BKS Bank 2018 (Graz, Klagenfurt, Vienna) | Bundesministerium für Arbeit, Soziales und Konsumentenschutz 2017 (Vienna) | Bundesministerium für Digitalisierung und Wirtschaft 2019 (Vienna) | Bundesministerium für Familien und Jugend 2015 (Vienna) | Bundesministerium für Wissenschaft, Forschung und Wirtschaft 2016 (Vienna) | Commerzbank 2011 (Frankfurt) | Denkwerkstatt St. Lambrecht 2018 (St. Lambrecht) | Deutsche Rück 2019 (Vienna) | Diplomatische Akademie 2019 (Wien) | Diversity Day 2016 (Munich) | Dolomitenbank 2017 (Gmünd, Kötschach, Lienz) | Ecker & Partner Business Breakfast 2018, 2020 (Vienna) | Eliteakademie Bayern Alumni 2013 (Munich) | Erste Group 2017 (Vienna) | EURAC 2018 (Bolzano) | European Competition Day 2018 (Vienna) | European Forum Alpbach 2005 (Innsbruck), 2012 (Alpbach), 2016 (Alpbach), 2017 (Vienna), 2017 (Alpbach) | Familie 3.0 2017 (Vienna) | Finanzplaner Forum 2020 (Wien) | Freiheit als Beschäftigter - unter

welchen Mechanismen 2014 (Heidelberg) | Future Talks 2016 (Salzburg) | G28 Summit 2018 (Vienna) | HCM Beirat (online) | Hochschule für Agrar- und Umweltpädagogik 2017 (Vienna) | Hypo Oberösterreich 2017 (Linz) | Hypo Vereinsbank Corporate Treasury Sales Forum 2011 (Munich) | Hypo Österreich 2020 (Vienna) | Hypo Vorarlberg 2016 (Vienna) | Industriellenvereinigung 2016, 2020 (Vienna) | Institutioneller Altersvorsorgeherbstdialog 2018 (Vienna) | Interim Management Symposium 2017 (Vienna) | Investment Seminar/Forum, Spängler IQAM Research Center 2016 (Vienna), 2019 (Salzburg) | iwip Fachtagung 2019 (Vienna) | KMPG 2019 (Linz) | Korbinian Kolleg 2020 (Rottach-Egern) | Landestourismus Direktoren 2020 (online) | Lange Nacht der Forschung 2020 (online) | Leadership Meets University 2013 (Munich) | "Leben mit Corona" Symposium 2020 (Vienna) | Lehrgang für Verwaltungsführung der Bayerischen Staatskanzlei 2019 (Landshut) | Management Club Kärnten 2019 (Klagenfurt) | Millstätter Wirtschaftsgespräche 2018 (Millstatt) | Mind Symposium 2009 (Munich) | National EMN Conference 2019 (Vienna) | Nazarbayev University 2017 (Astana) | Nestlé-Preis 2003 (Innsbruck) | Niederösterreichische Landesregierung 2020 | Österreichisches Institut für Familienforschung (2018) Wien | Parlamentsenquete "Digitale Revolution" 2016 (Vienna) | Perspektiven der VWL 2017 (Vienna) | Pfanner 2020 (online) | Praevenire Gesundheitsforum 2019 (Seitenstetten) | Public Management Impulse – FH Oberösterreich 2011 (Linz) | Raiffeisenbank 2018 (Nußdorf), 2019 (Salzburg), 2019 (Feldbach), 2019 (Gramastetten) | Raiffeisen Bank International 2020 (online) | Rechnungshof 2017 (Vienna) | Raiffeisen Expertenforum 2018, 2019 (Vienna) | Roundtable Universität Bozen 2018 | Schloss Hofen 2017 (Lochau) | Sparkasse Verband Österreich 2020 (Wien) | Stadt-Umland-Konferenz 2020 (online) | Steuertag 2018 Wirtschaftskammer Oberösterreich (Linz) | Tag der Industrie 2018 (Vienna) | Tiroler Adler Forum 2018 (Innsbruck) | Unternehmen für Familien 2016 (Vienna) | Valida 15-Jahres-Jubiläum 2018 (Vienna) | Volvo Finance Council 2013 (Gothenburg) | Vienna Behavioral Economics Network 2018 (Vienna) | Volkswirtschaftliche Gesellschaft Kärnten 2018 (Klagenfurt) | Wirtschaftsausschuss Parlament 2020 (Vienna) | Wirtschaftskammer Österreich Sparte Industrie 2020 (Vienna) | Wirtschaftskammer Salzburg 2017 (Salzburg) | Wirtschaftskammer Schwaz (Schwaz) | Wirtschaftskammer Sparte Handel 2020 (Wien) | Wirtschaftskammer Tirol 2017 (Innsbruck) | Wirtschaftsmuseum 2017 (Wien) | Workshop on Experiments and Interventions in Schools 2018 (Sydney)

REFEREEING

Journals: American Economic Review (Excellence in Refereeing Award) | American Economic Journal: Microeconomics | Annals of Operations Research | Behavioral Processes | B.E. Journal of Economic Analysis & Policy | Biology Letters | CEJOR | CESifo Economic Studies | Constitutional Political Economy | Decision | Development Policy Review | Eastern Economic Journal | Ecological Economics | Econometrica | Economica | Economic Journal | Economic Theory | Econ Journal Watch | Economic Inquiry | Economics of Governance | Economics Letters | Education Economics Journal | Empirica | Empirical Economics | European Economic Review | Ethics & Behavior | Experimental Economics | FinanzArchiv | Games and Economic Behavior | German Economic Review | Homo Oeconomicus | IJMMD | International Economic Review | International Game Theory Review | International Journal of the Economics of Business International | Journal of Behavioral Decisions Making | Journal of Conflict Resolution | Journal of Econometrics | Journal of Economic Behavior and Organization (Excellence in Refereeing Award) | Journal of Economic Dynamics and Control | Journal of Economic Surveys | Journal of the European Economic Association | Journal of Economic Psychology | Journal of Environmental Economics and Management | Journal of Experimental Political Science | Journal of Experimental Psychology | Journal of Experimental Social Psychology | Journal of General Psychology | Journal of Industrial Organization | Journal of Institutional and Theoretical Economics | Journal of Law, Economics, and Organization | Journal of Peace Research | Journal of Political Economy | Journal of Psychology | Journal of Public Economics | Journal of Risk and Insurance | Journal of Risk and Uncertainty | Journal of Sports Economics | Journal of Socio-Economics | Kölner Zeitschrift für Soziologie und Sozialpsychologie | Kyklos | Leadership Quarterly | Management Science | Nature Human Behavior | Open Mind | Organizational Behavior and Human Decision Processes | PLOS One | PNAS | Political Behavior | Psychology and Aging | Psychology of Sport and Exercise | Public Choice | Quantitative Economics | Rand Journal of Economics | Rationality, Markets and Morals | Resource and Energy Economics | Review of Behavioral Economics | Review of Economic Studies | Review of Economics and Statistics | Review of Financial Studies | Review of Industrial Organization | Review of Managerial Science | Scandinavian Journal of Economics | Schmalenbach Business Review | Scientific Reports | Small Group Research | Social Choice and Welfare | Social Forces | Social Science Journal | Social Science Research | Socio-Economic Planning Sciences | Southern Economic Journal | Sport and Society | World Development.

Organizations: 18th International Conference on Social Dilemmas | Agence Nationale de la Recherche | American Risk and Insurance Association, Annual Meeting 2014, 2017 | Austrian Economic Association NOeG, Annual Meeting 2013 | AXA | Behavioral Insurance Workshop, Munich 2014, 2016, 2018 | British Academy | Cambridge University Press | Czech Science Foundation | DAAD | Danish Council for Independent Research | Deutsche Forschungsgemeinschaft | ESA European Meeting 2017 | ESRC | European Commission | European Economic Association Annual Meeting 2016 | European Science Foundation | FFG | FNR Luxembourg | Fritz Thyssen Stiftung | German-Israeli Foundation for Scientific Research and Development | IAREP/SABE Annual Meeting 2016 | International Conference on Social Dilemmas | International Congress of Applied Psychology 2014 | Israeli Science Foundation | Joachim-Herz-Wirtschaftspreis Jury | Max-Planck Society | National Science Foundation | Nederlandse Organisatie voor Wetenschappelijk Onderzoek (NWO) | Oesterreichische Nationalbank | Österreichische Akademie der Wissenschaft (Austrian Academy of Science) | Oxford University Press | Palgrave Macmillan | Research Council of Norway | Research Promotion Foundation Cyprus | Schmölders Preis, Verein für Socialpolitik 2019 | Social Sciences and Humanities Research Council of Canada | Studienstiftung | Swiss National Science Foundation | Tiroler Wissenschaftsfonds | University of Zurich | Verein für

ORGANIZATION OF SCIENTIFIC EVENTS

- Scientific Committee, ESA European Meeting, Vienna 2017
- Scientific Committee, IAREP Conference, Tel Aviv 2017
- Scientific Committee, ARIA Meeting, Toronto 2017
- Scientific Committee, IAREP Conference, Wageningen 2016
- Bavarian Micro Day, University of Munich 2016
- CAS Workshop on "Moral Behavior: Children and Adults", Center for Advanced Studies, University of Munich 2015
- CAS Workshop on "Time in Economic Decision Making", Center for Advanced Studies, University of Munich 2014
- Scientific Review Committee, CEAR/MRIC Behavioral Insurance Workshop, University of Munich 2014
- Organizer Hans-Möller-Seminar, Department of Economics, University of Munich (2011-2013)
- 6th European Workshop on Experimental and Behavioral Economics (EWEBE), University of Munich 2011
- Economic Science Association (ESA) European Meeting, University of Innsbruck 2009
- 3rd European Workshop on Experimental and Behavioral Economics (EWEBE), University of Innsbruck 2008
- European Science Foundation Exploratory Workshop on Individual and Team Decisions in Economics 2008
- Organizer of several research seminars (Innsbruck and Munich), workshops and public understanding of science events (Science Days etc.).

SELECTED MEDIA COVERAGE OF RESEARCH RESULTS AND OWN CONTRIBUTIONS TO THE MEDIA

Selected Portraits:

- Martin Kocher im Porträt: Er erklärt uns die Wirtschaft. **Salzburger Nachrichten**, 27. October 2020
- Frühstück bei mir. **Ö3**, 19. April 2020
- Die Erklärer in der öffentlichen Debatte. **Die Presse**, 21. September 2019
- Diese Ökonomen prägen Österreich. **Die Presse**, 2. September 2017
- Neuer IHS-Chef Martin Kocher: Ökonom mit Freude am Experimentieren. **Der Standard**, 1. July 2016
- Männer des Monats. **Trend**, September 2016
- „Der perfekte Professor.“ **ARD alpha**, 12. November 2015
- Martin Kocher – Der Vertrauensmann. **Handelsblatt**, 11. January 2009.

Own Contributions:

- Die Schwächephase überwinden. **Kleine Zeitung**, 05. December 2020
- Keine Abkürzungen zum Wohlstand, **Der Standard**, 25. November 2020
- Koste es, was es wolle: der schwierige Ausstieg. **Kleine Zeitung**, 21. November 2020
- Prognosen sind keine Wahrsagerei. **Kleine Zeitung**, 07. November 2020
- Ein zweiter voller Lockdown hätte für die österreichischen Unternehmen fatale Folgen. **Kronen Zeitung**, 31. October 2020
- Reisewarnungsunsinn und Unvernunft. **Kleine Zeitung**, 24. October 2020
- Die zweite Runde gegen das Virus hat begonnen. **Kleine Zeitung**, 10. October 2020
- Wir dürfen nicht auf die Jungen vergessen! **Kleine Zeitung**, 26. September 2020
- EU-Budget: Österreich hat gut verhandelt und muss den Respekt jetzt für Reformen nutzen. **Kronen Zeitung**, 08. August 2020
- Europäische Union auf Kurs. **Kleine Zeitung**, 04. July 2020
- Die Ärmel aufkrepeln. **Kleine Zeitung**, 20. June 2020
- Begrenzung der Erderwärmung als größtes Kooperationsexperiment aller Zeiten. **Die Presse**, 15. June 2020
- Transparenz: Das gläserne Österreich, **Kleine Zeitung**, 6. June 2020
- Protektionismus, die Falle in wirtschaftlichen Krisen. **Kleine Zeitung**, 23. May 2020
- Hoffentlich gibt der Klügere nach. **Kleine Zeitung**, 9. May 2020
- Unternehmenskultur nach der Coronakrise: Wird sich etwas ändern? **Leadership**, 08. May 2020
- COVID-19 Future Operations Clearing Board (with Thomas König). **IHS Blog**, 04. May 2020
- Ein Marathon steht uns bevor. Fiskalisches Pulver somit nicht zu schnell verschießen. **Kronen Zeitung**, 25. April 2020
- Die richtige Dosis für Corona-Hilfspakete. **Kleine Zeitung**, 25. April 2020
- Mein Name ist Bond, Eurobond. **Kleine Zeitung**, 11. April 2020
- Die verhaltensökonomische Perspektive auf die Coronakrise. **Insight Austria Blog**, 05. April 2020
- Kaltstart der Wirtschaft nach Ostern. **Kleine Zeitung**, 28. March 2020
- Österreich in der Corona-Rezession. **Addendum**, 26. March 2020 (Ausgabe 12)
- Globalization at Its Limit? From Somewhere to Anywhere. **Global-e Blog**, University of California at Santa Barbara, 24 March 2020 (Volume13(17))
- Ein europaweites Corona-Testprogramm ist dringend gebraucht (with Gabriel Felbermayr). **Die Presse** 20. March 2020
- Das Nulldefizit rückt in weite Ferne. **Kleine Zeitung**, 14. March 2020
- Virale Folgen für die globale Wirtschaft. **Kleine Zeitung**, 29. February 2020
- Verhandlungen über das EU-Budget: Das Feilschen wie auf einem Basar ist unproduktiv. **Kronen Zeitung**, 15. February 2020
- Keine Experimente? **Kleine Zeitung**, 15. February 2020
- Von wegen Brexit. **Kleine Zeitung**, 01. February 2020
- Experten sind Ungünstl. **Kleine Zeitung**, 18. January 2020
- Wirtschaft in Türkis-Grün. **Kleine Zeitung**, 4. January 2020
- Kooperation und Vertrauen. **Kleine Zeitung**, 21. December 2019
- Warum Klimapolitik so schwierig ist. **Kleine Zeitung**, 7. December 2019
- Lesen Sie das nicht. **Kleine Zeitung**, 23. November 2019
- Der demographische Wandel und seine Effekte auf regionale Arbeitsmärkte in Österreich (with Jan Kluge). **kommunal.at**, 15. November 2019

- Manifest für eine evidenzbasierte Politik (with Christoph Badelt). **Der Standard**, 20. November 2019
- Masterplan für Fachkräfte in Österreich. **Kleine Zeitung**, 09. November 2019
- Psychologie der Geldpolitik, **Kleine Zeitung**, 26. October 2019
- Konjunktur statt Struktur, **Kleine Zeitung**, 12. October 2019
- Sorge um die Konjunktur: Jetzt braucht es Maßnahmen, die den Konsum hoch halten, **Kronen Zeitung** Experten Forum, 12. October 2019
- Wahl der Qual, **Kleine Zeitung**, 28. September 2019
- Budgetspielräume schrumpfen rasch, **Kleine Zeitung**, 14. September 2019
- Pensionserhöhungen: Wird sich das ausgehen? **Junge Wirtschaft Blog**, 03. September 2019
- Regionale Effekte einer Universität. **Standort** No. 36
- Fachkräftemangel - Masterplan Demografie und Arbeitsmarkt. **Austria Press Agency Science**, 01. August 2019
- Kalte Progression: Körpergeld für den Staat oder doch eine Enteignung? **Kronen Zeitung** Experten Forum, 18. Mai 2019
- Für eine entpolitisierte Statistik Austria (with Jesus Crespo-Cuaresma and Michael Strassnig). **Der Standard**, 25. February 2019
- Arrivederci, bella Italia? Das italienische Dilemma. **Die Presse**, 01. November 2018
- In Zeiten der Globalisierung lieber Menschen als Arbeitsplätze schützen. **Kronen Zeitung** Experten Forum, 20. Oktober 2018
- Die Eurozone braucht zum Überleben strengere Regeln und mehr Solidarität. **Kronen Zeitung** Experten Forum, 07. July 2018
- Politik muss Staatsschulden jetzt senken, um mehr Spielraum für die Zukunft zu schaffen. **Kronen Zeitung** Experten Forum, 13. January 2018
- Disruptive Technologien und Arbeitsmarkt. (with Gerlinde Titelbach) **Spectrum Onkologie**, 1/2018.
- Konflikt und Kooperation: auf die richtige Dosis kommt es an. **Trend**, 30. June 2017
- Österreich profitiert als kleines Land ganz klar von der Globalisierung. **Kronen Zeitung** Experten Forum, 29. April 2017
- Reinen griechischen Wein einschenken. **Der Standard**, 07. July 2015
- Ökonomie 2.0 – Evidenzbasierte Wirtschaftspolitik. **science.orf.at**, 06. August 2013
- EU-Prognosenstreit: Euro behalten oder nicht. **Der Standard**, 01. August 2012.
- Cognitive skills, self-control, and life outcomes: The early detection of at-risk youth. **VOX-EU**, 16. April 2012.
- Games young people play: experimental evidence of children's attitudes to risk, time and trust. **VOX-EU**, 6. May 2011 (discussed on Freakonomics Blog 13. May 2011)
- Spieltheoretische Analyse von Konflikt und Kooperation. **ORF ON Science**, 9. December 2005.

Coverage of Research – Radio: Bayern 2, Deutschlandfunk, Deutschland Radio, Ö1, Ö3, Bayern 3, mdr-info, BBC

Coverage of Research – TV: Deutsche Welle-TV, ZDF, 3-sat, ORF, BR (ARD) alpha, Arte, BR, VOX, n-tv, CNN

Coverage of Research – Daily Newspapers: Der Standard, Presse, Krone, Kurier, FAS, Hannoversche Allgemeine Zeitung, Märkische Allgemeine Zeitung, FAZ, Süddeutsche Zeitung, taz, New York Times, Le Monde, L'Equipe, Handelsblatt, The Independent, NZZ, Die Welt, Dagens industrie, London Times, Guardian, Hürriyet, Die Zeit, Oberösterreichische Nachrichten, Salzburger Nachrichten, TT, Wiener Zeitung

Coverage of Research – Magazines, Weeklies: Trend, Gewinn, News, Profil, Einsichten, El Economista, Focus, Bild der Wissenschaft, Wirtschaftswoche, Spiegel, Furche, Business Week, Harvard Business Manager, Public Management

SUPERVISOR OF DOCTORAL THESES (COMPLETED)

Supervision as first supervisor: Jan Schikora (now at HVB), Julius Pahlke (Deutsche Bahn), Sebastian Strasser (Swiss Re), Dominik Matzat (Bundesnetzagentur), Gerhard Riewe, Amrei Marie Lahno (Allianz), Bianca Kern, Gökhan Aydogan (Arizona State University, U Zurich), Jing Yu, Konstantin Lucks (McKinsey), David Schindler (U Tilburg), Nadja Furtner, Felix Klimm (Valueforgood), Stefan Grimm (Allianz), Lisa Spantig (U Essex), Marvin Deversi (U Cologne, Barmer), Maria Karmeliuk

Joint supervision: Sabine Strauß (now at BTV), Verena Waldner (Finanzmarktaufsicht Austria), Florian Wakolbinger (Gesellschaft für angewandte Wirtschaftsforschung), Stefan Haigner (Gesellschaft für angewandte Wirtschaftsforschung), Wolfgang Luhan (U Portsmouth), Michael Trausnitz (BMW), Marvin Deversi (U Cologne)

External committee member: Fangfang Tan, at U Tilburg (now at Facebook), Joris Gillet, at U Amsterdam (Middlesex U), Simone Quercia, at U Nottingham (U Bonn), Miguel Luzuriaga, at U Stavanger (U Stavanger), Emre Koç, at U Tilburg, Manuela Oberauer at U Innsbruck, Lina Maria Restrepo Plaza, at U East Anglia (Universidad del Valle), Siv-Elisabeth Skjelbred, at U Oslo, Despoina Alempaki at U Nottingham (U Warwick), Benjamin Buschmann at U Erlangen-Nuremberg

POSTDOCS AND ASSISTANT PROFESSORS IN MY TEAM (AT LMU MUNICH)

Marta Serra-Garcia (now at UCSD), Ferdinand Vieider (U Reading), Eva van den Broek (U Wageningen), Simeon Schudy (LMU Munich), Vojtech Bartos

Teaching: Martin G. Kocher

No.	Term	Course	Hours	Evaluation ^a	SA ^b
[1]	1999	Politische Ökonomie III [<i>Political Economics</i>]	2x30	1.2, 1.3	1
[2]	1999/00	Finanzwissenschaft [<i>Public Finance</i>]	2x30	1.4, 1.5	2
[3]	2000	Politische Ökonomie III	3x30	1.5, 1.7, 1.5	1
[4]	2000/01	Finanzwissenschaft	2x30	1.2, 1.3	2
[5]	2001	Politische Ökonomie III	2x30	1.5, 1.6	1
[6]	2001/02	VWL I [<i>Economics I</i>]	3x30	1.6, 1.9, 2.0	1
[7]	2002	VWL III	45	1.4	1
[8]	2002/03	VWL I	30	1.7	1
[9]	2002/03	VWL III	30	1.3	1
[10]	2003	VWL III	30	1.6	1
[11]	2003/04	VWL I	30	1.5	1
[12]	2003/04	VWL III	30	1.7	1
[13]	2004	VWL III	75	2.2, 1.3	1
[14]	2004	Vertiefung Empirische u. Experimentelle Finanzwissenschaft [<i>Empir. a. Experim. Public Finance</i>]	75	2.0, 1.9	2
[15]	2004/05	VWL III	30	1.6	1
[16]	2004/05	Aufbau Empirische Finanzwissenschaft	75	1.4, 1.7	2
[17]	2005	VWL III	75	n.a.	1
[18]	2005	Vertiefung Empirische Finanzwissenschaft	75	n.a.	2
[19]	2005/06	Public Economics ^c	45	n.a.	2
[20]	2007	Vertiefung Empirische Finanzwissenschaft	30	n.a.	2
[21]	2007/08	Behavioral and Experimental Economics ^c	75	1.1, 1.3	Ph.D.
[22]	2007/08	Research Strategy Seminar ^c	30	n.a.	Ph.D.
[23]	2007/08	Cooperation ^c	30	n.a.	Ph.D.
[24]	2008	AVWL I [<i>Intermediate Microeconomics</i>]	45	1.2	1
[25]	2008	Experimentelle Wirtschaftsforschung [<i>Experimental Econ.</i>]	30	1.3	2
[26]	2008	Experimentelle Wirtschaftsforschung	30	1.4	2
[27]	2008	Research Strategy Seminar ^c	30	n.a.	Ph.D.
[28]	2008/09	Behavioral and Experimental Economics ^c	75	1.1 & 1.1	Ph.D.
[29]	2008/09	Schwerpunktseminar Neuroökonomie [<i>Neuroeconomics</i>]	45	1.2	2
[30]	2009	Mikroökonomie I [<i>Microeconomics I</i>]	60	1.4	1
[31]	2009	Experimentelle Wirtschaftsforschung	45	1.2	2
[32]	2009/10	Managerial Economics ^c	60	n.a.	2
[33]	2010/11	Economic Theory ^c	30	4 out of 5 ^d	2
[34]	2010/11	Introductory Economic Psychology ^c	10	n.a.	1
[35]	2011	Behavioral and Experimental Economics ^c	45	1.8	Ph.D.
[36]	2011	Schlüsselqualifikationen [<i>Key qualifications</i>]	15	n.a.	1
[37]	2012	Mikroökonomie I [<i>Microeconomics I</i>]	60	1.5	1
[38]	2012/13	Advanced Microeconomics	30	1.6	2
[39]	2012/13	Behavioral Economics	30	1.4	Ph.D.
[40]	2013	Mikroökonomie I [<i>Microeconomics I</i>]	60	1.5	1
[41]	2013	Advanced Seminar: Bounded rationality	60	1.1	2
[42]	2013/14	Schwerpunktseminar Verhaltensökonomik [<i>Behavioral economics</i>]	60	1.1	1
[43]	2013/14	Behavioral Theory	10	n.a.	2
[44]	2014	Contest Theory and Experiments	30	1.3	2
[45]	2014	Individual Determinants of Labor Productivity	15	n.a.	2/PhD
[46]	2014/15	Mikroökonomie I [<i>Microeconomics I</i>]	60	1.3	1
[47]	2014/15	Empirical Gender Studies in Economics – Lecture	30	1.1	2/PhD
[48]	2014/15	Empirical Gender Studies in Economics – Tutorial	30	1.4	2/PhD
[49]	2015	Schwerpunktseminar Solving Social Dilemmas	60	1.4	1
[50]	2015	Behavioral and Experimental Economics	60	1.1	2/PhD
[51]	2015	Research Workshop Graduate School	30	n.a.	Ph.D.
[52]	2015	Individual Determinants of Labor Productivity	15	n.a.	Ph.D.
[53]	2015/16	Behavioral Economics: Bargaining Theory – Lecture and Tutorial	60	2.0	2/PhD
[54]	2016/17	Behavioral and Experimental Economics	60	1.1	2/PhD
[55]	2017	Bachelor Thesis Colloquium	15	n.a.	1
[56]	2017	Behavioral Economics: Risk and time preferences	30	1.0	2/PhD
[57]	2017/18	Schwerpunktseminar Moral Behavior	60	1.2	1
[58]	2017/18	Applied Behavioral Economics	30	n.a.	2
[59]	2018/19	Angewandte Verhaltensökonomie	30	n.a.	1
[60]	2019	Designing Economic Experiments	30		2

^a Teaching evaluations on a scale from ‚Very Good (1)‘ to ‚Insufficient (5)‘ [or (6)]. Rounded to one decimal.

^b SA: 1 = Grundstudium (1. Studienabschnitt, Bachelor); 2 = Hauptstudium (2. Studienabschnitt, Master); Ph.D. = Ph.D./Doctorate).

^c Taught in English. ^d Coded in reverse. „5“ is best.

Courses [1] – [18] and [20] have been taught at the University of Innsbruck, course [19] at the University of Amsterdam, courses [21] – [32] as well as [35] – [57] at the University of Munich (partly at the Munich Graduate School of Economics), courses [33] and [34] at the University of East Anglia, course [58] at the University of Vienna.

Additional teaching: Bayerische Eliteakademie (‘‘Vertrauensdozent LMU’’), European Forum Alpbach, Management Center Innsbruck, Studienstiftung, University of Aarhus, University of Gothenburg, Queensland University of Technology, IMPRS Adapting Behavior in a Fundamentally Uncertain World, Executive Master PPW at LMU, IRSI2018, EMI at LMU, NAC at Nazarbayev University, Vienna School of International Studies.